

*ASSA ABLOY is the global leader in door opening solutions, dedicated to satisfying end-user needs for security, safety and convenience*

# ASSA ABLOY Global Solutions | Hospitality

## Contactless Entry Solution – Dávid Dömse

# ASSA ABLOY

“To lead in innovation and offer well-designed, safe, secure and convenient solutions that create added value to our customers”

ASSA ABLOY was on Forbes “World’s 100 Most Innovative Companies” list for two consecutive years (2013 & 2014).

Own  
operations  
**+70**  
countries

Employees  
**44,000**

Sales SEK  
**57**  
billion

# ASSA ABLOY Global Solutions | Hospitality

> 42,000  
properties  
worldwide

> 7 million  
hotel rooms

> 166  
countries

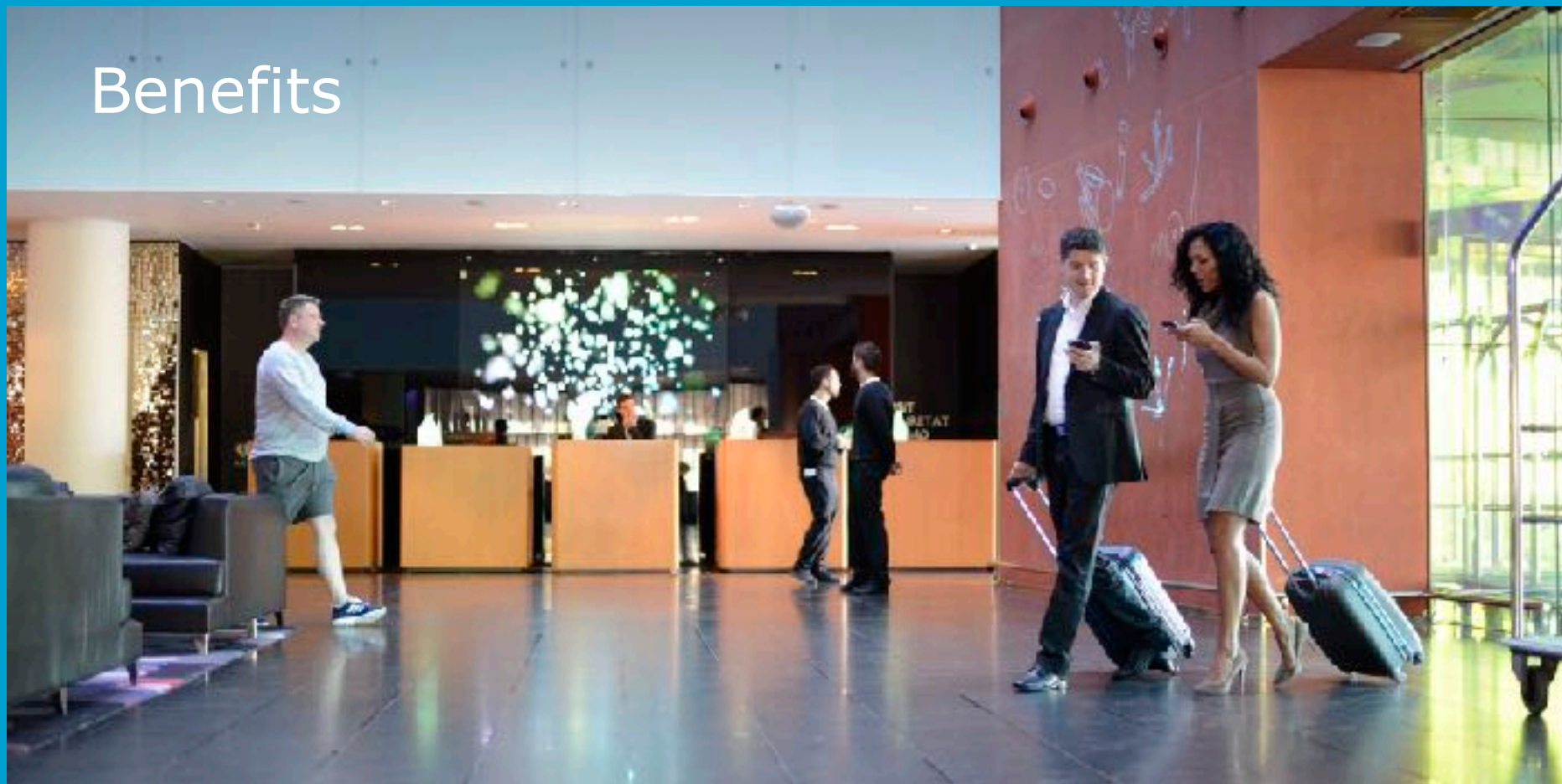
# The next generation of hospitality



~70%

prefer to use  
their mobile  
phones to  
check-in

# Benefits



# Benefits



For the hotel guests

- Unique user experience
- No need for physical keys or keycards
- Skip front desk – no queues
- Secure, convenient and time-saving

# Benefits



- Better guest experience
- Added value to hotel's mobile strategies
- Streamlined front desk operations
- More one-to-one communication with guests





# How it works



# Three different solutions

ASSA

ABLOY

Hospitality

Mobile

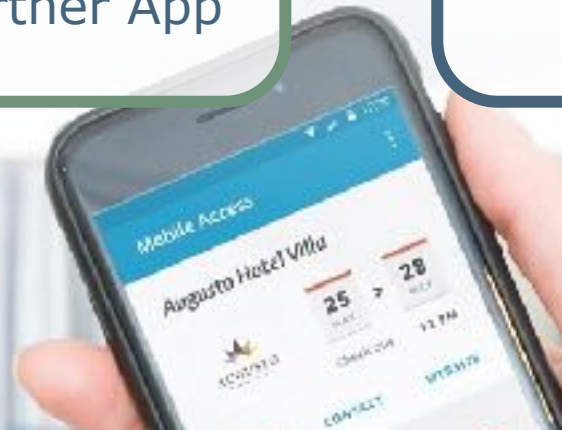
Access App

Third Party

Certified

Partner App

Customer  
Integration



# ASSA ABLOY Global Solutions | Hospitality Mobile Access App

- An off-the-shelf solution
- Basic access solutions
- No integration or third party dependencies
- 2 variants of the solution



SEOS

# Third Party Certified Partner App

- For hotels with no in-house app initiatives
- More functions than just access control
- Mobile Access functionality integrated in solutions from selected app specialist partners



SEOS

# Customer Integration

- For hotels with own app initiatives
- Mobile access integrated into hotel's own app and back end systems
- Mobile Access Software Development kit and onboarding services



SEOS

# Technical Requirements

Lock systems and software



Classic RFID



Signature RFID



Essence

Visionline

# Reliability



- Designed and scaled for high traffic and high reliability
- Technical support, training sessions
- Comprehensive Service Level Agreements

# Onboarding services



- Comprehensive onboarding program
- Dedicated onboarding teams



# Security



- System security powered by Seos and derived from best in class cryptographic standards
- Safe, private transportation and delivery of the digital key

ASSA ABLOY Global Solutions | Hospitality  
Mobile Access



The next generation of hospitality